

**Interfacing Technologies Corporation (ITC)** is a dynamic Montreal-based software & services company with over 15 years of experience in process modeling, simulation, knowledge and performance management software. ITC has worked with prestigious fortune 500/1000 organizations from diversified industries such as pharmaceutical, banking, utility, finance, industrial, health care, governmental, etc. world wide. ITC also has an established international network of partners' who market and support Interfacing's software and services.

ITC products & services include a suite of specialized solutions for business managers and professional consulting services. As part of the business development team, sales representatives are primarily working directly with ITC's clients to assess requirements and propose solutions. ITC prides itself as being a leader in the BPM space and is searching for individuals who can understand a business' needs and properly articulate the value of ITC's solutions to potential clients and partners (a consulting role).

The **Business Analyst** position is primarily responsible for the execution of support, training and consulting services, and product design/coordination tasks. The candidate should have some knowledge and experience in the following areas:

- General Business Management Practices
- Business Process Design, Modeling and Analysis
- Business Software Technologies & Methods, Enterprise Applications
- Training & Project Management

Business Management, Computer Science or Engineering related Degrees (especially Industrial) are an asset. Knowledge in methods related to establishing business Certifications, Compliance and Performance is also an asset. As part of the BPM support and deployment services, the position entails multiple levels of client interaction including: project deployment support, BPM software support, pre and post technical sales support, delivery of training, process analysis, participation in Product R&D and development of new solutions and methodologies.

### Daily Tasks

- Business Development: Identify and pursue new opportunities and practices.
- Training: Deliver training to clients for the different ITC products.
- R&D: Active participation in the Product R&D.
- R&D: Use Case and requirement assessment – capture and prioritize client requirements and business needs.
- Consulting: Execute and manage client account lifecycle from contract closure to service delivery encompassing project management and relationship management.
- Software and Technology Support: Participate in software product Analysis, Design, Use Case assessment, testing and QA. Address client software related issues, and participate in software specification tasks.
- Project and Client Support: Qualification of client needs, client communication and project task execution.

### Qualifications

- University Degree (engineering, management, computer science).
- Minimum 1 year consulting/execution experience in projects related to process design and improvement, enterprise management, and/or technology deployment.
- Languages and Communication: Fully Bilingual in English and French. (Command of Spanish and other languages is a valuable asset)
- Availability for North America and international travel.
- Strong computer skills.

### Interpersonal skills:

- Self-motivated, team player, action-and-results oriented
- Well organized, good communication and reporting skills
- Ability to successfully work under tight project deadlines

### Organizational "Fit" Considerations

Interfacing Technologies is seeking a team player who enjoys technical challenges within a fast-paced environment, applies sound judgment in successful task planning and execution, meets deadlines, and communicates the highest standards of professionalism in his/her appearance and work habits.

If you meet the above qualifications and interested in professional growth and in joining an innovative and growing Canadian Software and Services company (with worldwide partners & clients), you should consider Interfacing Technologies Corporation for your next career move! Please send resumes to: [jobs@interfacing.com](mailto:jobs@interfacing.com)